

Elevating Acquisition Success through Diligent Supply Market Analysis

CONTEXT

Engaged by a private equity firm to conduct due diligence for potential acquisitions in Southeast Asia, focusing on supply market risks and operational efficiencies.

RESULTS

17% cost savings and **3** supply chain risks identified*

*across several engagements

CHALLENGES

Risk Assessment: Conducting a comprehensive supply market risk assessment in Southeast Asia, requiring in-depth local knowledge and expertise.

Best Practices: Identifying and implementing best practices among local teams to mitigate risks and enhance operational efficiency.

Sourcing Evaluation: Assessing if a US-based food manufacturer adheres to best-in-class sourcing practices for competitive advantage.

THE SOLUTION

1 LOCAL INTERVIEWS

Interviewed international and local teams to gather insights on regional supply chain dynamics and risk factors.

2 BENCHMARKING ANALYSIS

Conducted a benchmarking analysis to pinpoint opportunities for adopting best practices in operations and sourcing.

3 STRATEGIC EVALUATION

Utilized a strategic framework to evaluate the US-based food manufacturer's sourcing practices against industry standards.

NEXT STEPS

Implement recommended best practices for risk mitigation and operational improvements, and closely monitor acquisition's progress towards best-in-class sourcing.